

P22-17 Award Summary Points Total:100							Approved as Spec'd	Approved as Alternate	Not Approved
PHASE ONE: Determination of Approved LED Manufacturers	Per Addendum dated August 30, 2022, FCS modified Section 4.2 of the Original RFP to allow for the submission of alternative LED manufacturer's; as well as the conditions/expectations of potential alternatives with FCS being the Sole Determinant accepting or rejecting alternates based upon the basis of design and ability to perform within acceable functionality. Contractors who submitted either the manufacturer as specified or an approved alternative under this process will move to PHASE TWO for further proposal evaluation. Contractors who submitted alternates not approved have been removed from consideration and will not move to PHASE TWO. Summary rationale for disapproval can be found in Tab below. One Proposal was removed from consideration as it was deemed " Not Responsible " with summary rationale being found in Tab below						Lang, I2 Visual, AAA Signs, Metro, REI, Oakhurst	Complete Signs-Vantage Lang- Watchfire, The Sign Store-Vantage	Metro Alternate- OS North Ga Alternate-Daco
PHASE TWO: Non-Cost Points Available: 40	Phase Two: includes all non-cost elements as detailed below utilizing theadjacent Matrix relative to FCS evaluation of all information learned throughout the RFP eval process including, but not limited to written proposal submission, refernce checks directly from references cited and references found, and additional information gathered through email and other communication NOTE: There are two components of Evaluation: Content- Actual information provided relative to what was asked, (incomplete information cannot be scored completely) AND Quality- which is an evaluation of the content as it relates to the expectations of FCS. While Content determines if the topic was addressed, Quality considers the degree to which the content is valued/perceived. Both blend together to determine the score.						Notes: Non-Cost Determined Utilizing Scoring Matrix Relative to Points Available: Excellent=100%, Very Good= 90%, Good=80%, Adequate=70%, Marginal=50%, Poor=25%, Unacceptable=0%		
PHASE TWO: Non-Cost Points Available: 40/100	AAA Signs	Complete Signs	I2 Visual	Lang Daktronics	Lang Watchfire	Metro Daktronics	Oakhurst	REI	Sign Store
Vendor Qualifications Points Available: 15/40									
Company Profile 3.1.1 to 3.1.4 Points Available 5/15	Excellent=100% 5 Points	Excellent=100% 5 Points	Excellent=100% 5 Points	Excellent=100% 5 Points	Excellent=100% 5 Points	Excellent=100% 5 Points	Excellent=100% 5 Points	Excellent=100% 5 Points	Excellent=100% 5 Points
References 3.1.1 to 3.1.4 Points Available 10/15	Adequate 7 Points Suitable Reference submitted but no reference responded	Marginal=50% 5 Points Did not follow reference format as requested in 3.1.5, no K-12, unable to receive responses	Very Good = 90% 9 Points Suitable References submitted, one positive response received back	Good =80% 8 Points Did not follow reference format as requested in 3.1.5,minimal K-12 of similar scope but offest to some degree by long term general sign work with FCS	Good =80% 8 Points Did not follow reference format as requested in 3.1.5,minimal K-12 of similar scope Did not demonstrate scaled experience with Watchfire, All offest to some degree by long term general sign work with FCS	Very Good = 90% 9 Points Suitable References submitted, one positive response received back	Poor=25% 2 Points Did not follow reference format as requested in 3.1.5, no direct reference provided, only general job literature	Excellent=100% 10 Points	Very Good = 90% 9 Points Suitable References submitted, one K-12 of scale, but all other responses were excellent and K-12 reference was outstanding
Total Vendor Qualifications	12	10	14	13	13	14	7	15	14
Scope of Work Section 4.0 Points Available: 25/40									

Preconstruction, Construction Protocols and Methodology 4.1 to 4.4, 4.6 Points Available: 10	Adequate 7 Points Limited in address of key elements requested in this section	Very Good=90% 9 Points	Very Good=90% 9 Points	Very Good=90% 9 Points	Very Good=90% 9 Points	Excellent=100% 10 Points	Good=80% 8 Points	Excellent=100% 10 Points	Excellent=100% 10 Points
Technical Product Eval 4.2 and Addendum One Points Available: 8	As Spec'd 8 Points	Excellent 100 % 8 Points Met threshold as alternative, the tech evaluation revealed some specs slightly exceeding and some slightly less resulting in a determination of Excellent overall	As Spec'd 8 Points	As Spec'd 8 Points	V Good=90% 7.2 Points While meeting threshold as alternative, there were some minor differences in tech evaluation	As Spec'd 8 Points	As Spec'd 8 Points	As Spec'd 8 Points	Excellent 8 Points Met threshold as alternative, the tech evaluation revealed some specs slightly exceeding and some slightly less resulting in a determination of Excellent overall
Support, Service, Warranty 4.5 and Addendums 1&2 Points Available: 5	Adequate 2.8 Points Did not address Addendums 1&2 pertaining to current signs	Marginal 2.5 Points Nearest Service Center is 245 miles. Didn't provide background check info Did not address Addendums 1&2 pertaining to current signs	Adequate 2.8 Points Did not address Addendums 1&2 pertaining to current signs	Very Good=90% 3.6 Points	Very Good=90% 3.6 Points	Adequate 2.8 Points Did not address Addendums 1&2 pertaining to current signs	Adequate 2.8 Points Did not address Addendums 1&2 pertaining to current signs and potential additional cost for work schedule	Very Good=90% 3.6 Points	Very Good=90% 3.6 Points Small deduct for service center in Macon offset by response time guarantee
Value Added Up to Two Points available for additional goods/services deemed of tangible value to FCS	NA	1 POINT for Warranty Extension to 7 yr Parts and Labor	NA	NA	1 POINT for Warranty Extension to 7 yr Parts and Labor	NA	NA	NA	2 POINTS for Warranty extension to 7 yr pars and Labor. Also for inclusion of Lightning/Vandal Policy and Content Creation License, replace 3 existing Daktronic signs included in cost
Total Scope of Work	17.8	20.5	19.8	20.6	21.8	20.8	18.8	21.6	23.6
Total Non Cost Point Available:40	29.80	30.50	33.80	33.60	34.80	34.80	25.80	36.60	37.60
PHASE THREE: Determination Highest Scoring RFP's (Daktronics and Alternate)	For Purposes of Phase Three, Cost will be introduced for RFP's meeting specified Manufacturer (Daktronics) AND separately for RFP's with approved Vendors as detailed herein. Once that has been established, Phase Four will equalize and merge again for Final Award Adalysis								
PHASE Three A: Cost Evaluation Daktronics Points Available: 60/100	AAA Signs		I2 Visual	Lang Daktronics		Metro Daktronics	Oakhurst	REI	
Cost Points (See Cost Tab Below)	59.97		60	59.98		58.35	51.11	55.74	
TOTAL Daktronics	89.77	30.50	93.80	93.58	34.80	93.15	76.91	92.34	37.60

PHASE Three B: Cost Evaluation Alternates Points Available: 60/100		Complete Signs (Vantage)		Lang (Watchfire)		Sign Store (Vantage)	
Cost Points (See Cost Tab Below)		49.09		60		59.98	
TOTAL Alternates		79.59		94.80		97.58	
PHASE Four: Determination Highest Scoring RFP Overall from FINALISTS		For Purposes of Phase Four, Cost will be equalized among both Alternatives (Highest Scoring of Each Manufacturer) and the Highest Scoring Lowest Cost Daktronics Offer to Determine Final Award. Equalization including the cost to extend parts and Labor Warranty from 5 YR to 7 YR. It should also be noted that Both Alternatives include replace the three current Daktronics signs. Daktronics Offer does not include replacing those sign as it is not necessary, but does provide some value to the District and as such, should be noted. Phase Four Includes THREE FINALIST- The Highest Scoring Offer from Each of the Three Remaining Manufacturers (Daktronics, Vantage, Watchfire)					
PHASE Four: Cost Evaluation Finalist AND FINAL AWARD Points Available: 60/100		I2 Visual Daktronics		Lang Watchfire		Sign Store	
Cost Points Equalized (See Cost Tab Below)		48.5		60		59.98	
FINAL SCORE (Equalized Cost and Non-Cost)		82.30		94.80		97.58	
Award Note		The Sign Store, utilizing Vantage LED Boards as an alternate approved by FCS and determined to be in the best interest of the District, is the highest scoring responsible and responsive Offer meeting FCS terms and Conditions. Summary Rationale of Alternative Approval Process, as well as, determination of one non-responsible offer is included in tabs below.					